

Summary of 7(a) Loan Approvals by # of Loans Buffalo/Rochester Combined Fiscal Year 2010 as of April 2010

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	155	23,646,700
FIVE STAR BANK	82	5,707,200
FIRST NIAGARA BANK	57	10,888,300
HSBC BK USA NATL ASSOC	39	3,656,100
EVANS BANK NATL ASSOC	26	7,657,000
GENESEE REGIONAL BANK	16	4,344,700
THE BANK OF CASTILE	13	1,026,400
KEYBANK NATIONAL ASSOCIATION	11	1,745,000
RBS CITIZENS NATL ASSOC	10	438,500
JPMORGAN CHASE BANK NATL ASSOC	9	310,300
NEW YORK BUS. DEVEL CORP	8	5,156,500
THE LYONS NATIONAL BANK	8	1,816,000
SUPERIOR FINANCIAL GROUP, LLC	6	62,500
CANANDAIGUA NATL BK & TR CO	5	415,000
COMMUNITY BANK NATL ASSOC	4	445,700
USNY BANK	3	1,885,000
EXCEL NATIONAL BANK	2	1,622,200
UNITED MIDWEST SAVINGS BANK	2	850,000
STEUBEN TRUST CO	2	180,000
NORTHWEST SAVINGS BANK	2	107,000
LIVE OAK BANKING COMPANY	1	2,000,000
HOME LOAN INVEST BANK F.S.B.	1	1,575,000
XCEED FINANCIAL FCU	1	800,000
PATHFINDER BANK	1	650,000
MAINSTREET LENDER 7(A), LLC	1	420,000
AMER BUS. LENDING INC.	1	254,000
OLEAN AREA FCU	1	165,000
INNOVATIVE BANK	1	15,000
Grand Total	468	\$77,839,100

Summary of 7(a) Loan Approvals by \$ Volume

Buffalo/Rochester Combined

Fiscal Year 2010 as of April 2010

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	155	23,646,700
FIRST NIAGARA BANK	57	10,888,300
EVANS BANK NATL ASSOC	26	7,657,000
FIVE STAR BANK	82	5,707,200
NEW YORK BUS. DEVEL CORP	8	5,156,500
GENESEE REGIONAL BANK	16	4,344,700
HSBC BK USA NATL ASSOC	39	3,656,100
LIVE OAK BANKING COMPANY	1	2,000,000
USNY BANK	3	1,885,000
THE LYONS NATIONAL BANK	8	1,816,000
KEYBANK NATIONAL ASSOCIATION	11	1,745,000
EXCEL NATIONAL BANK	2	1,622,200
HOME LOAN INVEST BANK F.S.B.	1	1,575,000
THE BANK OF CASTILE	13	1,026,400
UNITED MIDWEST SAVINGS BANK	2	850,000
XCEED FINANCIAL FCU	1	800,000
PATHFINDER BANK	1	650,000
COMMUNITY BANK NATL ASSOC	4	445,700
RBS CITIZENS NATL ASSOC	10	438,500
MAINSTREET LENDER 7(A), LLC	1	420,000
CANANDAIGUA NATL BK & TR CO	5	415,000
JPMORGAN CHASE BANK NATL ASSOC	9	310,300
AMER BUS. LENDING INC.	1	254,000
STEUBEN TRUST CO	2	180,000
OLEAN AREA FCU	1	165,000
NORTHWEST SAVINGS BANK	2	107,000
SUPERIOR FINANCIAL GROUP, LLC	6	62,500
INNOVATIVE BANK	1	15,000
Grand Total	468	\$77,839,100

Summary of 504 Third Party Loans

Buffalo/Rochester Combined

Fiscal Year 2010 as of April 2010

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	9	2,338,250
FIRST NIAGARA BANK	7	5,313,525
CANANDAIGUA NATL BK & TR CO	6	4,030,000
HSBC BK USA NATL ASSOC	3	2,519,750
EVANS BANK NATL ASSOC	2	1,487,500
NORTHWEST SAVINGS BANK	2	447,000
USNY BANK	1	1,117,500
JPMORGAN CHASE BANK NATL ASSOC	1	499,500
Grand Total	31	\$17,753,025

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
Fiscal Year 2010 as of April 2010

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	18	9,030,000
MONROE CNTY INDUST DEVEL CORP	11	4,332,000
ROCHESTER ECONOMIC DEVEL CORP	2	252,000
Grand Total	31	\$13,614,000

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
Fiscal Year 2010 as of April 2010

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	13	1,360,000
FIVE STAR BANK	6	649,000
FIRST NIAGARA BANK	3	1,145,000
EVANS BANK NATL ASSOC	3	200,000
MONROE CNTY INDUST DEVEL CORP	2	699,000
THE LYONS NATIONAL BANK	2	585,000
THE BANK OF CASTILE	1	50,000
GENESEE REGIONAL BANK	1	50,000
HSBC BK USA NATL ASSOC	1	43,000
INNOVATIVE BANK	1	15,000
Grand Total	33	\$4,796,000